



Lead Generation/Business Development Specialist – Work from Home

Signing Bonus! Potential \$300-\$500 after 45 days/240 hours.

Seeking experienced inside and outside sales types for lead generation and appointment setting.

Immediate openings for senior, mature professionals. Must have cold calling experience.

Remote position – Full Time or Part Time.

- This is a 1099 contract position.
- Pay Rate is hourly-based plus performance incentives to \$20-\$25 / hour.
- Experience in inside or outside sales, lead generation, or business development required.

Customer service experience or car dealership experience is NOT relevant. DO NOT APPLY!!

Must have a quiet/professional home office environment and experience speaking with high-level decision-makers at large companies.

Qualifications:

- Proven success doing B2B lead generation, business development, and/or B2B appointment setting
- Speak English fluently
- Excellent written and verbal communication skills
- Professionals who are mature, motivated, and independent – **retired and semi-retired welcome!**

Candidates should have the necessary skills to generate leads and/or set qualified B2B appointments with decision makers at mid to large size companies. Previous experience as a call center representative, inside sales representative, business development specialist, and virtual/remote phone sales professional with B2B experience are encouraged to apply.

This is not a sales position. We help our clients fill their sales pipeline and drive revenue!

Job Type: Contract